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Macro Overview

A resilient U.S. economy drove equity markets to the best January in 30 years, propelling stock indices to new year gains which had not been seen since January 1989.

Job and wage growth skirted the government shutdown as the number of employed increased in January along with rising wages. The unemployment rate ticked up to 4.0% in January due to 800,000 federal employees furloughed during the month, a temporary effect of the shutdown. The onslaught of increased hiring by companies and higher wages translates into stronger consumer spending throughout the economy.

Federal government offices and agencies were reopened after the 35-day partial shutdown, but only until February 15th, the day when temporary funding ends for federal agencies. The Congressional Budget Office (CBO) released downward revised GDP numbers following the shutdown. The extent of the federal government shutdown has drawn concern from economists and analysts about what effects on economic growth it may produce. Economic affects from prior shutdowns weren't recognized for months following past shutdowns.

U.S. trade tensions with China continued as negotiators hashed out how to address the excessive trade imbalance between the two countries. U.S. trade representatives have set a deadline for negotiations with China for March 1st, at which point all imported Chinese goods will be subject to a 25% tariff if a compromise isn't achieved.

The Fed decided to leave rates unchanged during its January 30th announcement, adopting what it called a "patient rate stance" interpreted by the markets that it would hold off on raising rates for the time being. It also mentioned that it would be flexible in reducing its balance sheet, an indirect method of altering short-term rates.

Congressional leaders have until a March 1st deadline to raise the federal debt limit. The Treasury department, though, can use "extraordinary measures" to continue to finance governmental operations. Congressional decisions to increase the debt limit have become a common political debate over the years.

Britain's vote two years ago to exit the European Union (EU) has been vigorously contested by the British parliament leading to no formal plan in place to exit. March 29th is the formal date set for Britain to exit the EU, whether or not the country has any plans in place or not.

Some presidential candidates for 2020 have announced higher taxes for top tier American earners, with the notion of possibly lifting tax rates back to pre-Reagan tax levels. Among the tax concepts floated include a wealth tax and raising the top marginal tax rates.

Consumer confidence is being carefully monitored by economists to see if sentiment was hindered by the market pullback and government shutdown. Some economists expect the effect of the polar vortex in late January to result in downward revisions on GDP growth as frozen waterways, cancelled flights, business closures and loss of income lessened productivity.

(Sources: Federal Reserve, CBO, BLS, Dept. of Labor)

Market Update

(all values as of 1.31.2019)

Stock Indices:

Dow Jones	24,999
S&P 500	2,704
Nasdaq	7,281

Bond Sector Yields:

2 Yr Treasury	2.45%
10 Yr Treasury	2.63%
10 Yr Municipal	2.19%
High Yield	6.86%
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YTD Market Returns:

Dow Jones	7.17%
S&P 500	7.87%
Nasdaq	9.74%
MSCI-EAFE	6.47%
MSCI-Europe	6.47%
MSCI-Pacific	6.38%
MSCI-Emg Mkt	8.71%
US Agg Bond	1.06%
US Corp Bond	2.35%
US Gov't Bond	1.18%
Commodity Prices:	
Gold	1,319
Silver	16.06
Oil (WTI)	54.01
Currencies:	

Dollar / Euro	1.14
Dollar / Pound	1.31
Yen / Dollar	109.33
Dollar / Canadian	0.76

Equities Have Best January Since 1989 - Equity Market Update

Equity markets rebounded in January erasing volatility residue from the end of 2018. Earnings released during the month were mixed but yielded optimism for various sectors and industries. January results posted the best beginning of any year since 1989, a dramatic reversal from what was the worst December since 1931.

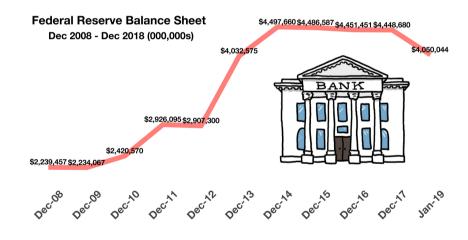
Major stock indices experienced among the most dramatic daily point swings ever in January as major indices were driven by bearish sentiment to bullish sentiment in a matter of hours. Such extremes create confusion among traders and analysts, making it difficult to determine where valuations and stock prices might be headed.

Some analysts believe that equities are being driven by stock selection versus economic data as a focus on earnings intensifies with economic data becoming muted. A growing demand for value stocks occurred in January as dividends and balance sheets became sought after rather than growth. (Sources: Reuters, Bloomberg)

Rates Head Lower While Fed Holds Steady - Fixed Income Update

Overall bond prices rose in January as the prospect of the Fed raising rates in 2019 considerably lessened. The Fed announced that it would refrain from its previous strategy of increasing short-term rates as well as hold off on shrinking its balance sheet. Both monetary tactics are expected to keep interest rates at current levels without any additional increases just yet.

Interest rates fell in January as the Federal Reserve signaled that it would hold off on additional rate increases until economic data warranted a rise. Bond prices, which move inversely to bond yields, rose across all fixed income sectors, alleviating concerns of further rate increases.

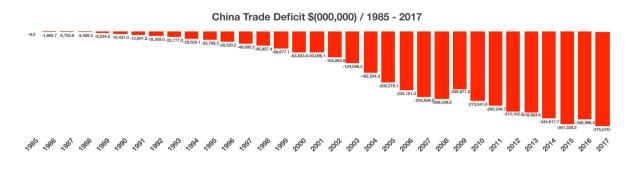


It is expected that the Fed won't raise again until it has validation about economic and wage growth producing inflationary pressures.

Central banks from around the globe continue to shrink their balance sheet, emulating the latest actions by the Federal Reserve in the United States. Shrinking or reducing a central bank balance sheet is a form of monetary tightening, thus an indirect method of raising short term rates. So far, the Fed's balance sheet has fallen from a peak of \$4.5 trillion four years ago in January 2015 to \$4 trillion in January 2019. (Sources: U.S. Treasury, Federal Reserve, Bloomberg)

China Trade Deficit Reaches Largest Ever In 2018 - International Commerce

China's trade deficit with the U.S. rose to the largest difference ever in the last quarter of 2018 as ongoing trade disputes continue. In October 2018 alone, U.S. exports to China were valued at \$9.13 billion versus imports from China were valued at \$52.23 billion, resulting in a \$43 billion trade deficit for the month.



Over the past twenty-five years, China has evolved from a heavy equipment and machinery exporter to a prominent leader in technology product exports. Large international conglomerates have established an enormous manufacturing presence throughout China, utilizing its cheap labor and quick turnaround times. China's manufacturing plants are among the most modern in the world, producing large capacities almost entirely for export.

As the world's appetite for electronic devices has grown, so has China's ability to manufacture and export these devices. As a product exporter, China is able to manufacture and export finished products worldwide. In addition, China is also an exporter of components, which may be used in the manufacture and assembly of products in other countries, such as the United States. By exporting components in addition to finished products, China is able to hedge against tariff issues and labor costs should they become a factor.

Trade with China has grown tremendously over the past 30 years, from nearly a trade balance in 1985 to a trade deficit of \$375 billion in 2017. Imports from China were \$506 billion while U.S. exports to China were \$130 billion, thus an ensuing trade deficit.

Ironically, China's purchases of U.S. government debt has helped maintain a low interest rate environment, thus reducing loan rates allowing U.S. consumers to finance more expensive Chinese imports such as big screen TVs, cell phones and computers. (Sources: WTO, IMF, U.S. Dept. of Commerce, FRED)

IRS Waives Penalty For Not Withholding Enough - Tax Planning

The Tax Cuts and Jobs Act, which was enacted in December 2017, brought about a host of changes for taxpayers. Among the changes was the amount of withholdings as calculated by revised tax tables.

The IRS announced that it is waiving the estimated tax penalty for various taxpayers whose 2018 federal income withholding and estimated tax payments fell short of total taxes owed. The penalty will be waived for those taxpayers that have at least paid 85 percent of their total tax liability through withholdings and quarterly payments. When the revised tax brackets were released under the new tax plan, many taxpayers calculated lower withholdings assuming less taxes owed. But the problem that arose was that other factors such as dependency exemptions and itemized deductions didn't factor into the revised withholding tables. (Source: IRS; www.irs.gov/newsroom)

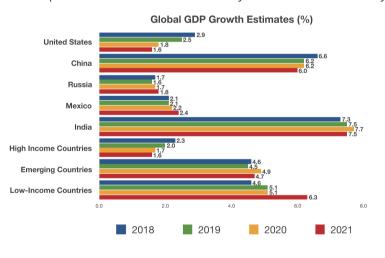
How A Government Shutdown May Affect The Economy - Fiscal Policy

The partial shutdown of the federal government came to a temporary end on January 25th, 35 days after it had begun on December 22, 2018. The administration agreed to reopen federal offices and agencies for three weeks, while negotiations continue with House and Senate leaders in Washington. The restoration of normal operations are scheduled until February 15th, when the deadline for an agreement on federal expenditures is decided on. Affects of the partial shutdown were assessed by the Congressional Budget Office (CBO) in a report released late January. A primary casualty of the partial shutdown includes a drop in GDP. The CBO cites various factors in determining the drop in GDP. Among them are dampened economic activity mainly due to 800,000 federal employees left out of the consumer spending process for 35 days. Some businesses within regulated industries were not able to obtain federal permits and certifications needed in order to conduct a normal course of business. Some of these effects may be very temporary or non-consequential while others may not be recognized in economic data for months. Vital economic data by various agencies and federal departments which were not released in January during the government shutdown, may produce some disparities in economic forecasts. The Labor Department reported that it had found "no discernible impacts" to the job market due to the shutdown in January, with the majority of temporary job losses attributable to the 800,000 furloughed government employees. (Sources: Labor Department, CBO)

Emerging Markets Drive Global Growth - International Review

The World Bank identified softened international commerce and continued trade tensions as key concerns in revising global growth estimates. Another factor, weakening demand for commodities such as metals and construction materials, is representative of slowing global expansion. Concurrently, the Chinese government released data in January revealing that it had its lowest GDP growth in 30 years. Demographics continue to drive population rates higher in low income and emerging economies such as India, where the average age is much younger than in developed countries such as Germany or the U.S. Particularly

affecting emerging markets is the heightened cost of debt, with central banks around the world curtailing accommodative policies and raising borrowing costs. For developed economies, growth is estimated to remain consistent for the U.S. yet weaker than expected in Europe. Estimates for 2019 U.S. GDP growth are 2.5%, falling to 1.6% in 2021. Estimates for India and China over the next three years are expected to rise, with China expected to produce a 6%



growth rate and India 7.5% in 2021. China and India are expected to eventually surpass the United States in total GDP with current growth estimates, nudging the U.S. from the largest economy globally to the third largest. (Source: World Bank; Global Economic Prospects Jan 2019)

^{*}Market Returns:Index data sources; MSCI, DJ-UBSCI, WTI, IDC, S&P. The information provided is believed to be reliable, but its accuracy or completeness is not warranted. This material is not intended as an offer or solicitation for the purchase or sale of any stock, bond, mutual fund, or any other financial instrument. The views and strategies discussed herein may not be appropriate and/or suitable for all investors. This material is meant solely for informational purposes, and is not intended to suffice as any type of accounting, legal, tax, or estate planning advice. Any and all forecasts mentioned are for illustrative purposes only and should not be interpreted as investment recommendations. Quint Wealth Management, Inc. (Quint Investments & Insurance) is a Registered Investment Adviser in New York. We are allowed to do business in New York and other states where we are registered, or excluded from registration. Investments involve risk and unless otherwise stated, are not guaranteed. Be sure to first consult with a qualified financial adviser and/or tax professional before implementing any strategy discussed herein. Insurance products and services are offered and sold through Quint Risk Management, Inc. and individually licensed and appointed insurance agents.